



- Producing one or two academic films
- HE/FE film/s or different needs?
- Do we introduce a new Bibli character?
- Who will that be?
- Who is the target audience/s?
- What do you want to say?
- Where/how will you use the films?

WHO are you targeting?

- Age
- Gender
- Subjects being studied
- Part or Full-time
- On-site or Remote

WHAT do you want to say?

- Service/s to promote
- Key message/s
- Main focus
- Unique selling point
- Corporate priorities
- What is the call-to-action?

WHERE/HOW will you use the films?

- Online
- Student Union bars
- Information screens
- Gyms
- Part of induction process
- To academic staff



WHO are you targeting?

WHAT do you want to say?

WHERE/HOW will you use the films?